



WHAT IS TUCKER COACHING & CONSULTING?

Tucker Coaching and Consulting is an American executive coaching and leadership development firm with a global focus. We develop and strengthen senior leaders and teams in transition. This results in enhanced organizational culture, increased profitability and the achievement of stakeholder objectives.

OUR PHILOSOPHY & WHO WE WORK WITH?

We believe our clients are whole, creative and resourceful. This means they have everything needed to succeed within. We support them with methods that invite clarity, insight and confidence which unlocks their unlimited potential.

Our diverse team of International Coaching Federation (ICF) credentialed coaches and partners support executives, leaders, and entrepreneurs at mid-sized and large organizations in transition.

Whether our clients are scaling their organization for growth, downsizing, conducting mergers and acquisitions, or seeking to excel in new leadership roles by enhancing communication skills, awareness and confidence, we help them create exceptional results.

SERVICES

- Leadership Assessments
- Leadership Training & Workshops
- Executive & Leadership Coaching
- Team Coaching
- Diversity, Equity & Inclusion Coaching & Training
- Nature-Focused Off-Sites & Retreats

COACHES

7+

CLIENTS SERVED

73

LANGUAGES

8

COMBINED COACHING HOURS

10,435

REGIONS SUPPORTED

- North America
- LATAM
- Western Europe
- MENA
- South Africa
- Australia

INDUSTRIES

- Engineering & Technology
- Government & NGO
- Aerospace & Defense
- Education
- Manufacturing
- Construction
- Finance
- Hospitality & Tourism

*TCC has coached top leaders at these organizations & more



"Leaders create and hold the vision for organizations and our world. When their visions emerge from an inner place of wholeness, mutual responsibility and global concern for the planet and personal sovereignty, all of life wins."

Michael Tucker, M.A., PCC, CSM, CSPO
CEO & Executive Coach

TuckerCoaching.net



Executive, Leadership + Team Coaching

CAPABILITES STATEMENT

Founded in 2015, Tucker Coaching & Consulting is a Minority, Service Disabled Veteran-Owned Business based in Tucson, Arizona that specializes in providing, executive, leadership and team coaching and training. We have a globally diverse team of International Coaching Federation (ICF) certified and credentialed coaches.

CORE COMPETENCIES

- Leadership & Coaching Culture Assessment and Strategy Creation Consulting
- Leadership Circle Profile 360 Assessments
- Executive Coaching
- Leadership Coaching & Training
- Coaching Competency Training for Leaders
- Team Coaching
- Group Coaching
- Diversity, Equity & Inclusion Coaching & Training
- Nature-Focused Off-Sites & Retreats

COMPANY SNAPSHOT

POC: Micheel Tucker, CEO

DUNS: # 12-117-2854

EMAIL: Michael@TuckerCoaching.net

PHONE: 520.655.3080

STATUS

Minority, Service Disabled Veteran-Owned Business

COMPETITIVE ADVANTAGE

- Global and ethnically diverse team
- International Coaching Federation (ICF) certified and credentialed coaches & coaching
- Prime, teaming and subcontractor experience

NAICS CODES

- 611430
- 541611
- 541618
- 541990

CREDENTIALS

- International Coaching Federation (ICF), PCC
- Leadership Circle Profile (LCP) Certification
- Team Coaching Studio Team Coaching Certification
- Ubuntu Coaching Certification
- Certified Scrum Master (CSM)
- Certified Scrum Product Owner (CSPO)

TESTIMONIAL

"Instead of looking only at my career and trying to motivate me, we explored my life... I've learned how to be aware of situations that used to create problems for me; how to handle them, and minimize their impact.

Goals that once seemed out of range, have either been completed or will soon to be."

PAST PERFORMANCE





MICHAEL TUCKER, M.A., PCC, CSM, CSPO

CEO/EXECUTIVE, LEADERSHIP & TEAM COACH

Michael is the Founder & CEO of Tucker Coaching and Consulting, an American executive coaching and leadership development firm with a global focus. He helps strengthen senior leaders and their teams as they face major transitions. This results in enhanced organizational culture, increased profitability and the achievement of stakeholder objectives. Michael is committed to the acceleration, advancement and conscious evolution of the global human family.

KEY ACHIEVEMENTS

- Ranking among Top 5 executive coaches in Tucson, Arizona, Influence Digest, 2021
- 1200+ direct coaching hours with 73+ Fortune 500, government, university, & small business leaders
- Invited to speak and coach in Peru, Chile, Argentina, Colombia, Guatemala, China and Mexico

AFFILIATIONS

- International Coaching Federation, Credentialed Coach
- Institute for Integrative Intelligence, Coaching instructor
- Coaching for Everyone, Founding Member
- Family Life Coaching Association
- U.S. Global Leadership Coalition, Regional Representative

PROFESSIONAL EXPERIENCES

- Founder & CEO of Tucker Coaching & Consulting, 2015 - Present
- Tucker Strategic Marketing & Consulting, 2008 - 2015
- United States Air Force, Captain, 2002 - 2006

EDUCATION

- Postgraduate Certificate, Executive & Professional Coaching, University of Texas-Dallas
- M.A., Human Relations, University of Oklahoma
- B.S., Retail Management, University of South Carolina

HOBBIES

- Hiking
- Tennis
- Herbalism
- International Travel

Executive, Leadership + Team Coaching



CASE STUDIES

TEAM COACHING

Client: Business finance company serving companies with recurring revenue.

Challenge: Client needed a \$250M capital increase to extend funding to new clients. However, path to target profitability and team strategy to secure success was unclear

Deliverable: Executive Team Coaching

Innovation: Executive Leadership System™ software used to support vision of executive team and provide guidance for attracting, engaging, and growing relationships with clients.

Result: \$250M secured, several new business clients funded

EXECUTIVE COACHING

Client: Investor & International Call Center CEO

Challenge: Investor/CEO was plagued by unrelenting tasks due to lack of boundaries and overwhelmed by demands of non-performing team members and collaborators. This impacted his business goals for profitability and dream to care for children abroad.

Deliverable: Executive Coaching

Innovation: Coaching assisted client in strengthening leadership voice, creating boundaries, delegating tasks and focusing more on his dream to support children.

Result: Client gained clarity, restructured investments and call center teams. The business went from losing employees and being negative in revenue to a 250 employee, multi-million dollar profit center within 2 years. He recently sold the firm and now uses proceeds to fund orphanages in Southeast Asia.

LEADERSHIP COACHING

Client: Sales Engineer for Multinational Tech Company

Challenge: Client desired Director of Sales position but needed to cultivate leadership presence, transition from thinking like a supervisor to a senior leader, and learn to influence organizational stakeholders while and incorporating coaching into his leadership style.

Deliverable: Leadership Coaching

Innovation: Used 360 Assessment tool to gain insight that informed coaching engagement

Result: After 3 months of a 6 month coaching engagement, client was offered a Regional Sales position. This position is one step before Sales Director. Client on track to obtain Sales Director position within 24-36 months.

STRATEGIC CONSULTING & COACHING

Client: Charter School

Challenge: School needed sustainable growth strategy, enhanced collaboration among team and faced closure due to financial hardship brought on by COVID-19

Deliverable: Consulting, Executive & Team Coaching

Innovation: Consulting on strategy, coaching with leadership team and individual coaching with school principal built team cohesion, created confidence, and generated new ideas.

Result: School was able to keep its doors open, has a new growth strategy, was able to negotiate favorable terms with creditors on a \$2M building loan and attract a \$40,000 donation from lender.